



**APM Automotive Holdings  
Berhad**

# **FY2025 Fourth-quarter financial results**

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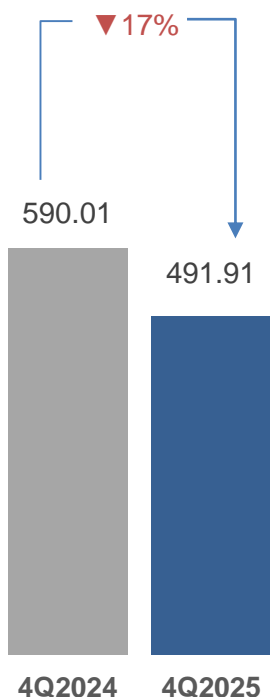
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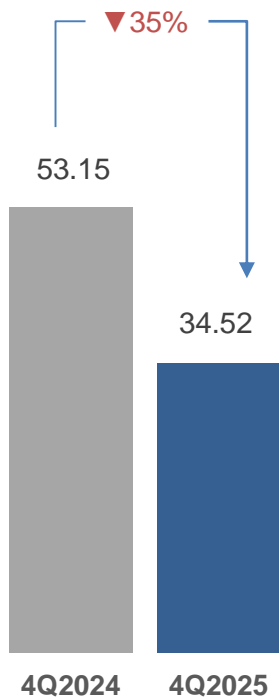
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# Key performance indicators

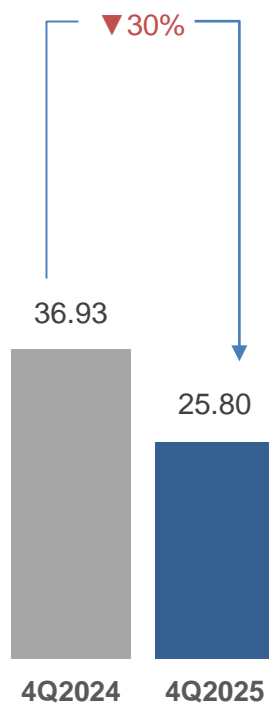
Revenue  
(RM Mil)



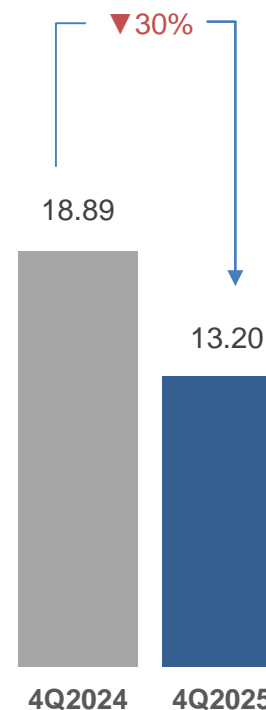
Operating Profit  
(RM Mil)



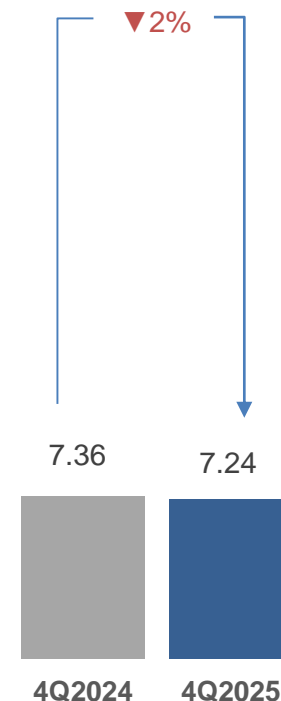
Profit Attributable to S/H  
(RM Mil)



Earnings Per Share  
(Sen)



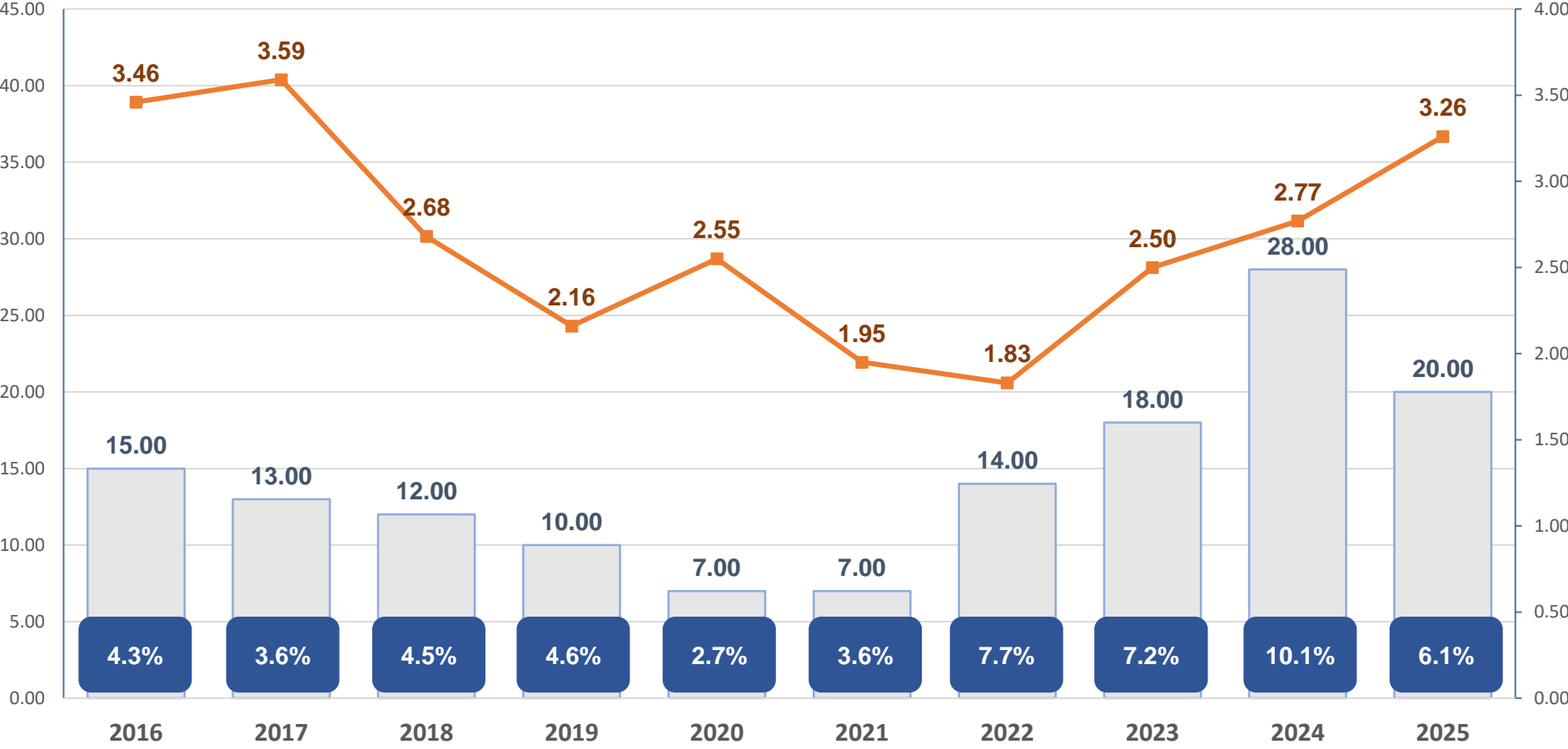
Net Assets Per Share  
(RM)



**Decrease in profit (YoY) mainly due to lower revenue and margin compression arising from intense market competition, partially offset by a higher share of profit from the Group's associates and JVs.**

# 10 Years DPS Trend

- Share Price (RM)
- Gross Dividend per Share (Sen)
- Dividend Yield (%)



**Year 2025 marked the second highest dividend payout in the past decade.**



# 4Q25 Operation & Financial Review

## Business Update

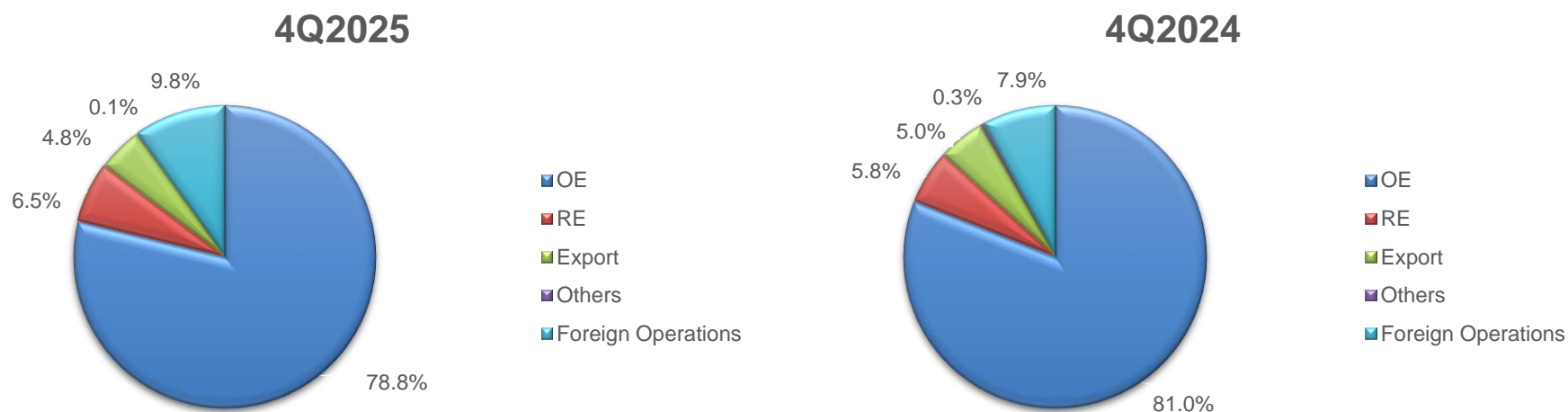
# 4Q25 Financial review

RM'000	4Q25	3Q25	4Q24	QoQ	YoY
				4Q25 vs 3Q25	4Q25 vs 4Q24
Revenue	491,910	545,522	590,013	-9.8%	-16.6%
Profit before Tax	40,694	37,441	54,635	8.7%	-25.5%
Net Income	35,416	26,978	44,943	31.3%	-21.2%
Profit Attributable to Shareholders	25,801	18,441	36,933	39.9%	-30.1%
Earnings per Share (Sen)	13.20	9.43	18.89	40.0%	-30.1%
Net Assets per Share (RM)	7.24	7.27	7.36	-0.4%	-1.6%
Return on Equity (Annualised)	5.23%	4.50%	5.95%		
Net Profit Margin	7.20%	4.95%	7.62%		
Dividend per Share (Sen, YTD)	20.00	-	28.00		
Dividend Yield (YTD)	6.13%	-	10.11%		

**Higher PBT (QoQ) was mainly driven by improved operational management efficiency, favourable sales mix, reversal of certain provisions and the recovery of development expenditures for certain OEM models.**

# Segmental sales

Revenue (RM'000)	4Q2025	%	4Q2024	%
OE	387,581	78.8%	477,884	81.0%
RE	31,870	6.5%	34,039	5.8%
Export	23,565	4.8%	29,751	5.0%
Others	429	0.1%	1,996	0.3%
Foreign Operations	48,465	9.8%	46,343	7.9%
<b>Total</b>	<b>491,910</b>	<b>100%</b>	<b>590,013</b>	<b>100%</b>



**Lower sales recorded in Q4'25 was mainly attributable to the slowdown in domestic OEM and REM segments, as well as softened demand in export sales.**

# Segmental performance

Revenue (RM'000)	4Q2025	4Q2024	Change
Suspension	18,636	19,310	-3.5%
Interior & Plastics	353,808	433,356	-18.4%
Electrical & Heat Exchange	22,661	36,271	-37.5%
Marketing	46,592	53,193	-12.4%
Others	1,748	1,540	13.5%
Malaysia Operations	443,445	543,670	-18.4%
Operations outside Malaysia	48,465	46,343	4.6%
Total	491,910	590,013	-16.6%

**Revenue (YoY) from Foreign Operations increased, primarily due to higher call-ins from certain OEM customers in Vietnam, stronger REM demand in USA and improved market conditions for bus and train seating products in Australia.**

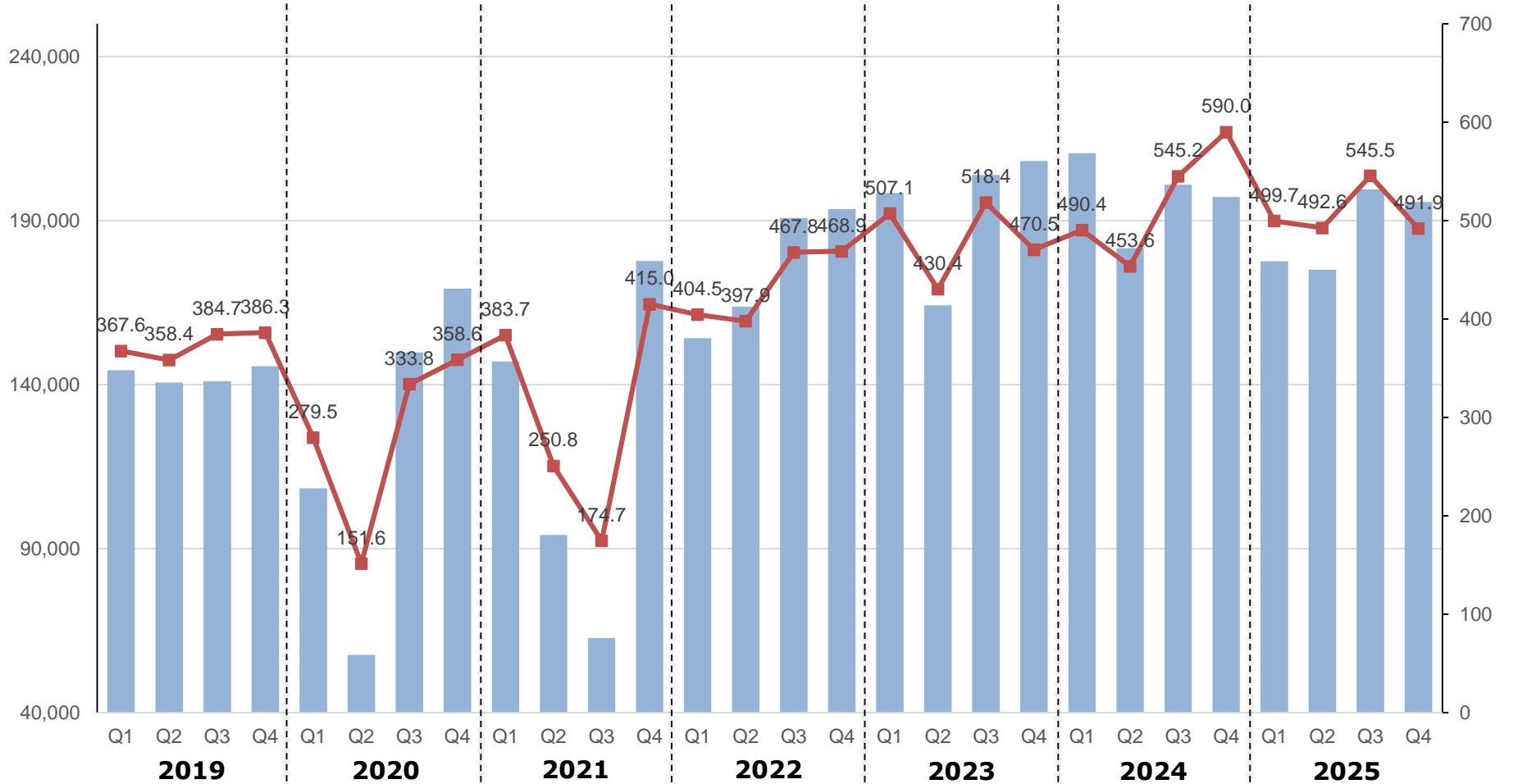
# 4Q25 Operation & Financial Review

## Business Update

# Total Industry Production

TIP

APM Revenue (RM'mil)

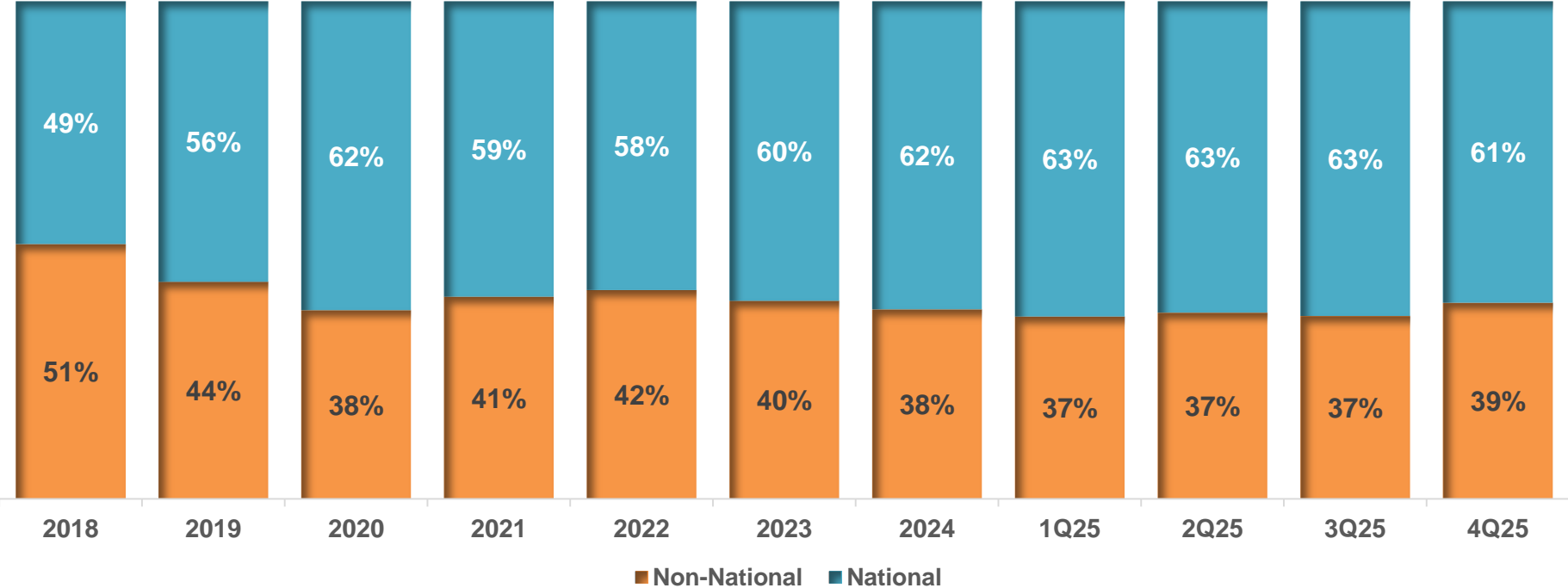


Source: MAA (as for Total Industry Production)

**Decrease in revenue in tandem with lower TIP during the quarter.**



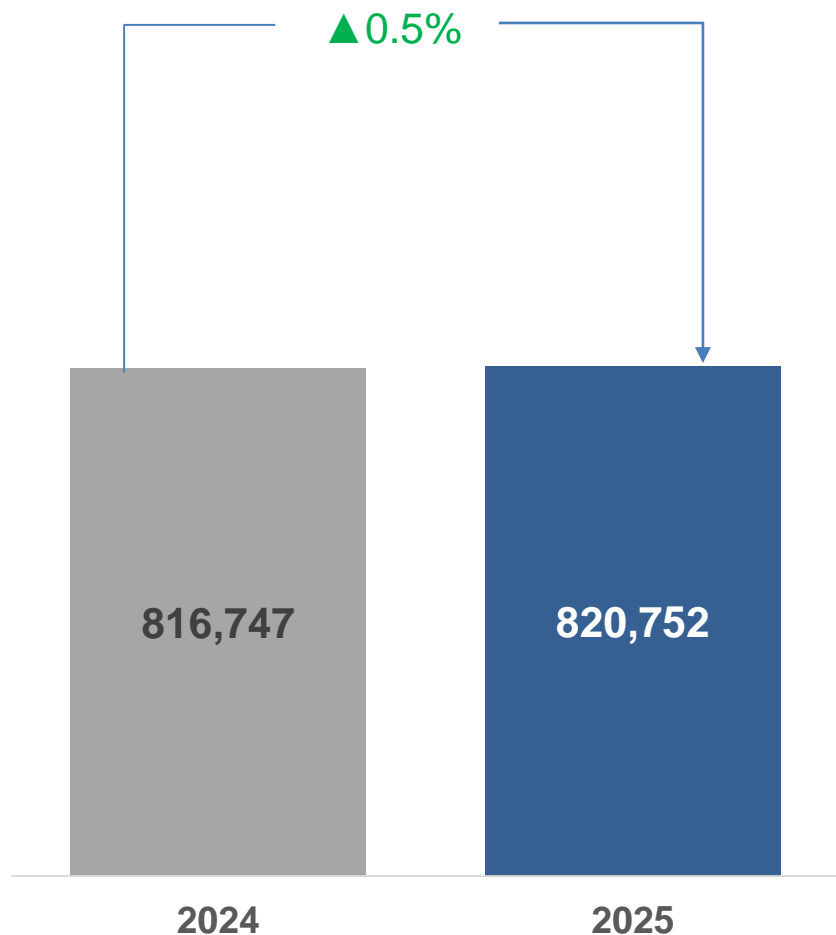
# National & Non-national Market Share



**National brands continue to hold more than 60% of the Malaysian automotive market share.**



# 2025 TIV



	2025 (in units)	YoY %
Perodua	359,904	1%
Proton	151,564	3%
Toyota	100,760	0.1%
Honda	72,301	-12%
Chery	30,779	56%
BYD	15,166	77%
Mitsubishi	13,823	-14%
Isuzu	13,627	3%
Mazda	9,283	-36%
BMW	7,165	-32%

Source: MAA

**TIV surpassed 800k units for the second consecutive year, with market share continuing to shift in favor of Chinese OEMs.**

# FY25 business update

- ❖ In the domestic REM segment, competitive pressure remains intense due to the influx of lower-cost imported products, further exacerbated by the stronger Ringgit, which enhances import affordability.
- ❖ The Group's export segment continues to face headwinds from tariff uncertainties and ongoing trade-related challenges.
- ❖ The Group remains optimistic about its overseas operations, particularly in Indonesia, underpinned by its diversified customer base and a broad product portfolio. The Group also sees potential upside with the entry of new Chinese brands, offering opportunities for component supply partnerships and localisation initiatives.
- ❖ Amid global economic challenges and geopolitical risks, the Group is adopting a proactive approach to safeguard its operations through supply chain diversification and risk management measures.
- ❖ Going forward, the Group remains focused on executing its 5-year strategic plan, driving long-term business resilience, capitalising on growth opportunities, and consistently delivering sustainable value to its shareholders.

# Appendix

# Geographical Diversification



**THE NETHERLANDS**  
(Enschede)  
Suspension



**THE UNITED KINGDOM**  
(England)  
Marketing



**MYANMAR**  
(Bago)  
Bus Seats &  
Suspension



**THAILAND**  
(Rayong)  
Suspension



**HQ, MALAYSIA**  
(Kulim, Bukit Beruntung,  
Tanjong Malim, Sri  
Kembangan, Port Klang,  
Pekan)

- Interior & Plastics
- Electrical & Heat Exchange
- Seats
- Suspension



**USA**  
(Indianapolis,  
California,  
New Jersey)  
Suspension & Seats



**INDONESIA**  
(Cikampek,  
Karawang,  
Lippo Cikarang)  
Suspension, Seats,  
Interior & Plastics



**VIETNAM**  
(Ho Chi Minh)  
Suspension & Seats



**AUSTRALIA**  
(Brisbane,  
Melbourne,  
Perth)  
Bus & Train Seats

# Thank You