APM Automotive Holdings Berhad

FY2025 Third-quarter financial results

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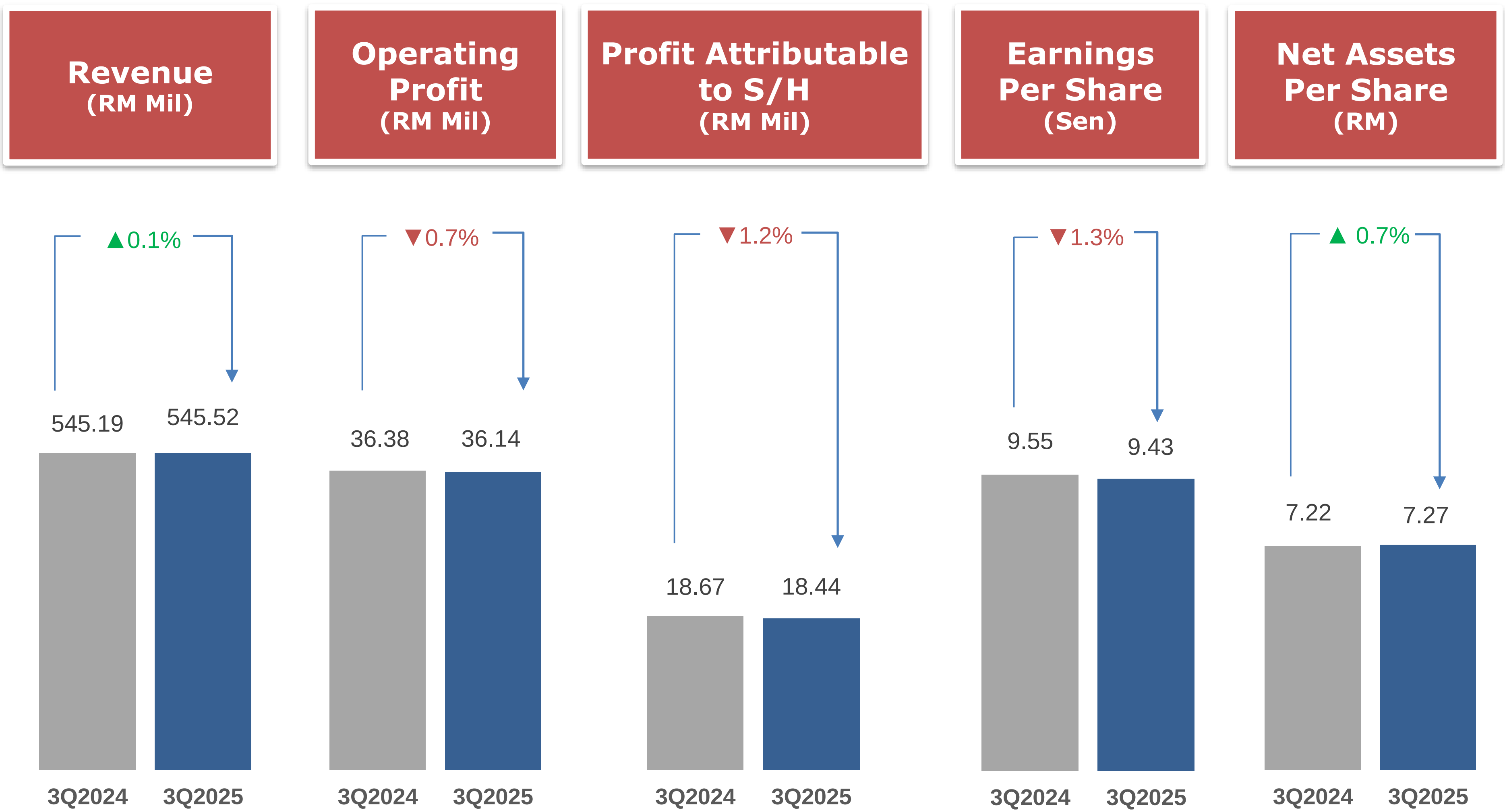
Key performance indicators



Profitability (YoY) declined marginally primarily due to unfavourable sales mix and margin compression arising from intense market competition as well as lower share of profit from the Group's associates and JVs.

3Q25 Operation & Financial Review

Business Update

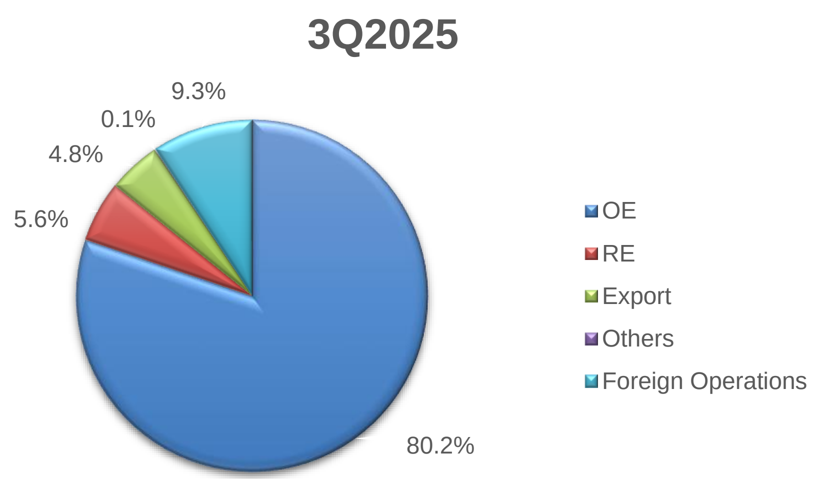
3Q25 Financial review

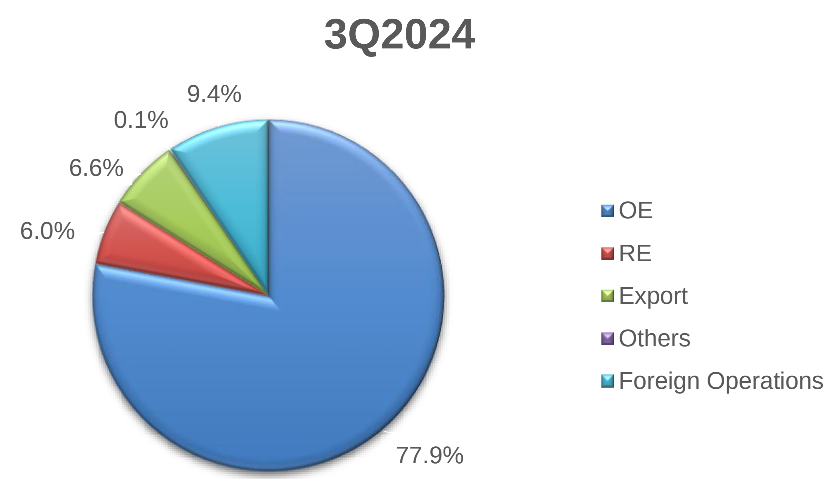
RM'000	**3Q25**	**2Q25**	**3Q24**	**QoQ** **3Q25 vs 2Q25**	**YoY** **3Q25 vs 3Q24**
Revenue	545,522	492,588	545,194	10.7%	0.1%
Profit before Tax	37,441	25,570	38,123	46.4%	-1.8%
Net Income	26,978	18,007	26,419	49.8%	2.1%
Profit Attributable to Shareholders	18,441	11,252	18,668	63.9%	-1.2%
Earnings per Share (Sen)	9.43	5.76	9.55	63.7%	-1.3%
Net Assets per Share (RM)	7.27	7.22	7.22	0.7%	0.7%
Return on Equity (Annualised)	4.50%	4.19%	4.57%		
Net Profit Margin	4.95%	3.66%	4.85%		
Dividend per Share (Sen, YTD)	-	7.00	-		

Higher revenue (QoQ) was mainly due to the shorter operating period in Q2'25 for Malaysia and Indonesia operations, as well as the commencement of supply and stronger demand for certain OEM models in Q3'25.

Segmental sales

Revenue (RM'000)	3Q2025	%	3Q2024	%
OE	437,426	80.2%	424,845	77.9%
RE	30,651	5.6%	32,456	6.0%
Export	26,291	4.8%	35,826	6.6%
Others	429	0.1%	907	0.1%
Foreign Operations	50,725	9.3%	51,160	9.4%
Total	545,522	100%	545,194	100%





Despite higher call-in for certain OEM models, Q3’25 revenue remained relatively flat due to softened demand in export sales.

Segmental performance

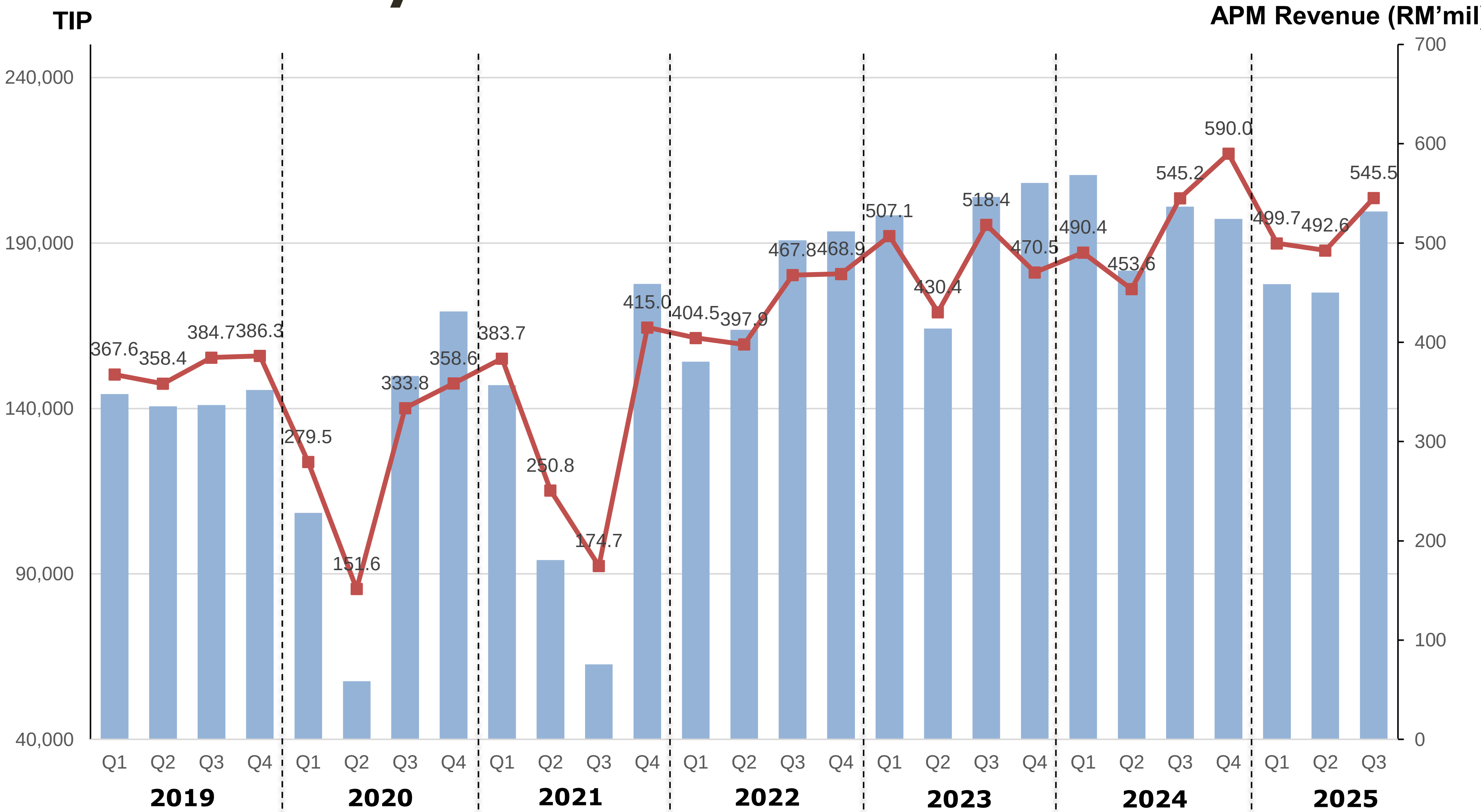
Revenue (RM'000)	3Q2025	3Q2024	Change
Suspension	16,851	21,198	-20.5%
Interior & Plastics	395,445	378,196	4.6%
Electrical & Heat Exchange	31,427	30,542	2.9%
Marketing	50,645	63,668	-20.5%
Others	429	430	-0.2%
Malaysia Operations	494,797	494,034	0.2%
Operations outside Malaysia	50,725	51,160	-0.9%
Total	545,522	545,194	0.1%

Lower YoY revenue from Foreign Operations was driven by lower OEM and REM demand in Indonesia and the cessation of an OEM model in Vietnam, partially offset by the higher REM demand in the USA and the improved market conditions for bus and train seats in Australia.

3Q25 Operation & Financial Review

Business Update

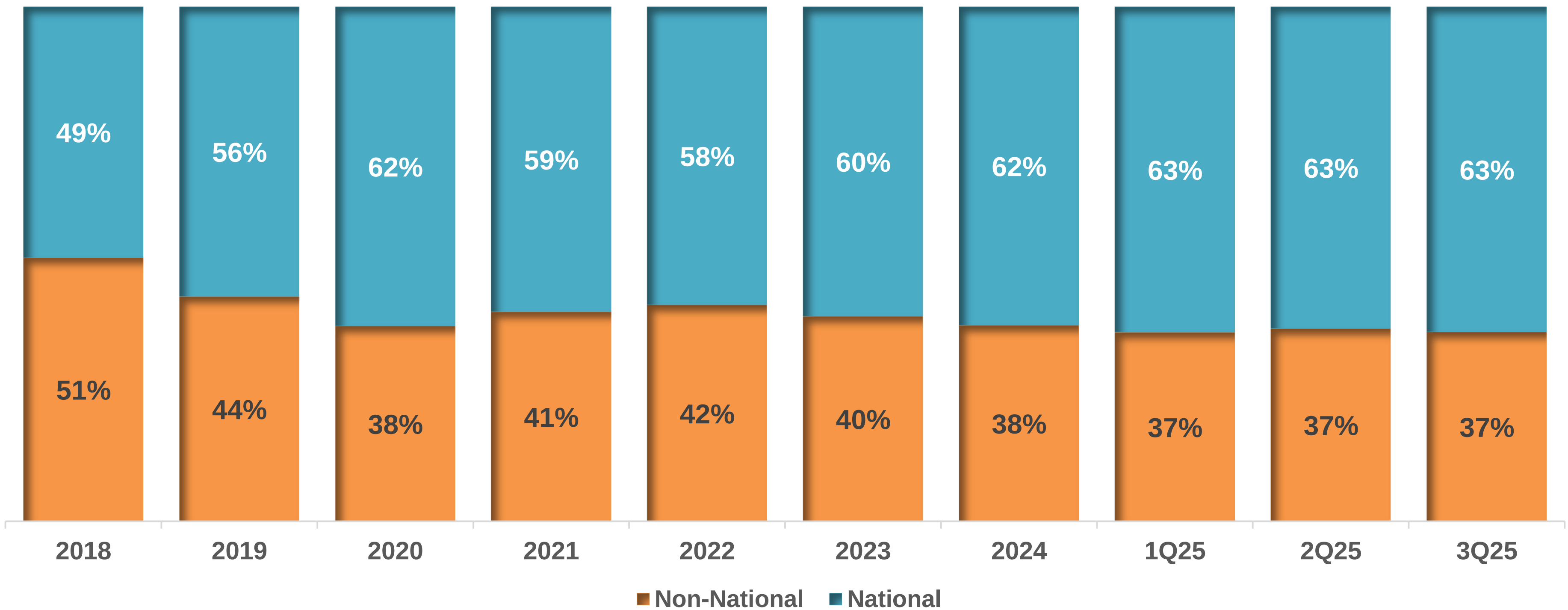
Total Industry Production



Source: MAA (as for Total Industry Production)

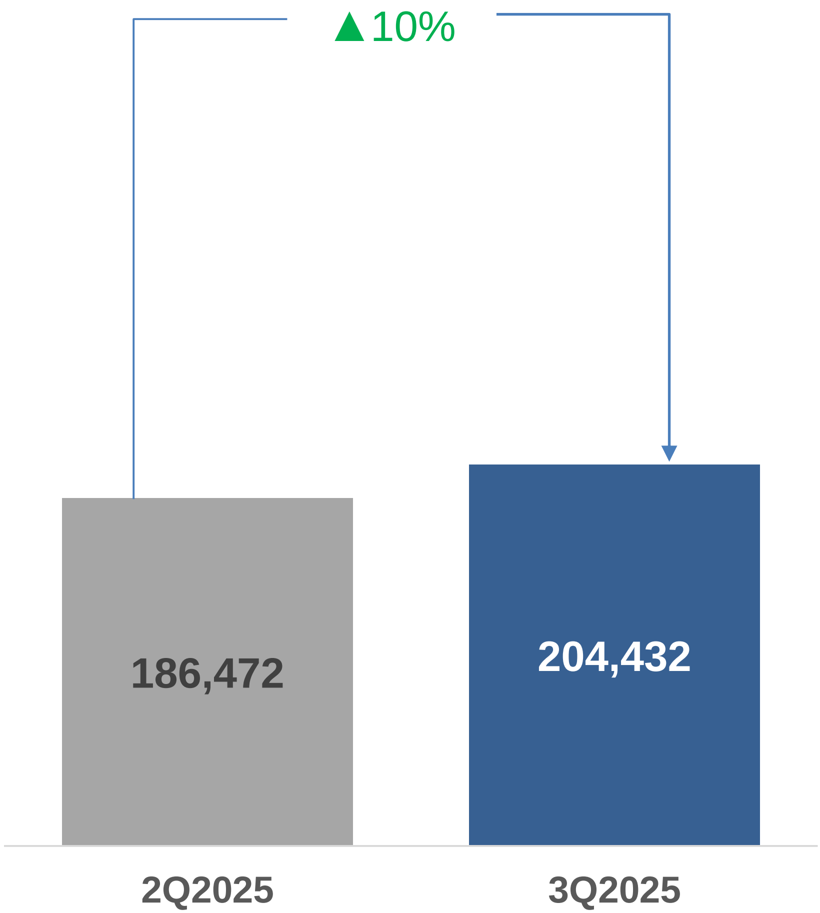
Increase in revenue in tandem with higher TIP during the quarter.

National & Non-national Market Share



National brands continue to hold more than 60% of the Malaysian automotive market share.

3Q25 TIV



	3Q2025 (in units)	QoQ %
Perodua	88,906	10%
Proton	40,380	14%
Toyota	25,638	8%
Honda	14,947	6%
Chery	8,457	15%
Mitsubishi	3,548	19%
Isuzu	3,375	5%
BYD	3,250	-11%
Mazda	2,105	15%
BMW	2,066	2%

Source: MAA

Higher TIV was recorded during the quarter.

FY25 business update

- For the domestic REM segment, it is expected to continue facing competitive pressure from the new entry of imported products.
- The competitiveness and profitability of the Group's export segment may be impacted by currency movements (particularly Ringgit strengthening), along with tariff uncertainties and ongoing trade-related challenges.
- The Group remains optimistic about its overseas operations, particularly in Indonesia, underpinned by its diversified customer base and extensive product portfolio. The Group also views the entry of new Chinese automotive brands into regional markets as an opportunity and is open to potential component supply partnerships and localisation initiatives.
- Amid ongoing global economic challenges and geopolitical tensions, the Group is adopting a measured and proactive approach to safeguard its operations.
- Going forward, the Group will focus on executing its 5-year strategic plan, driving long-term business resilience, capitalising on growth opportunities, and consistently delivering sustainable value to its shareholders.

Appendix

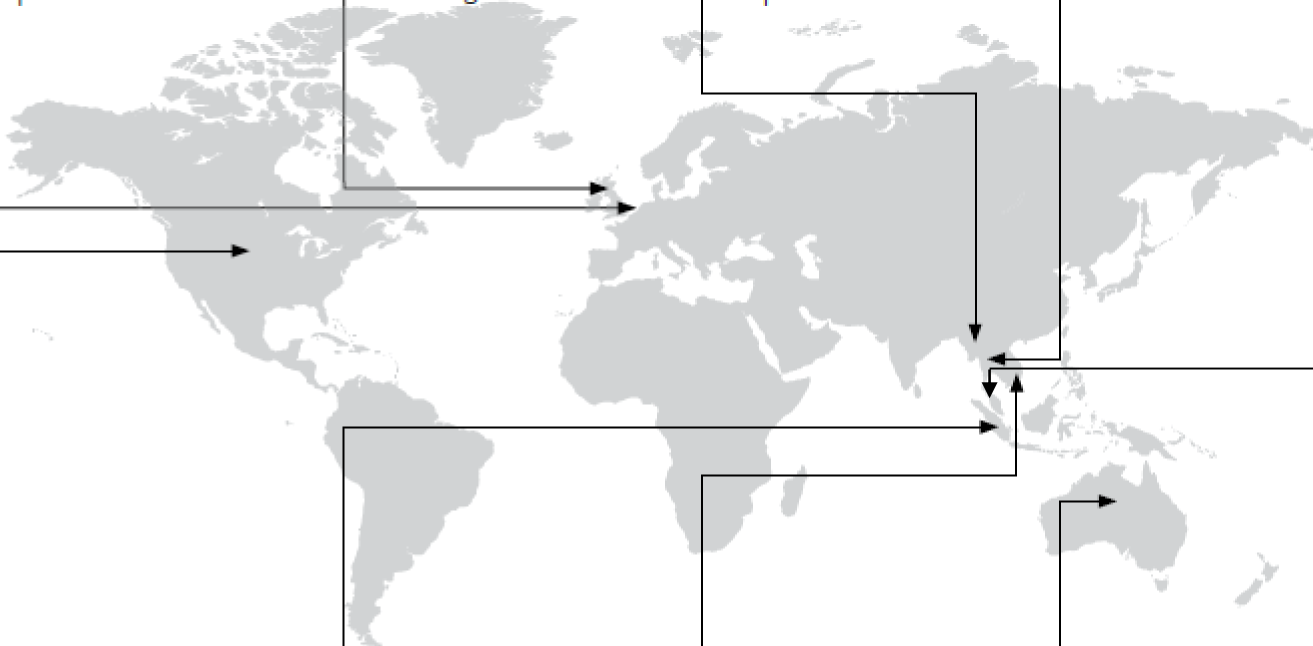
Geographical Diversification

THE NETHERLANDS
(Enschede)
Suspension

THE UNITED KINGDOM
(England)
Marketing

MYANMAR
(Bago)
Bus Seats & Suspension

THAILAND
(Rayong)
Suspension



HQ, MALAYSIA

(Kulim, Bukit Beruntung, Tanjong Malim, Sri Kembangan, Port Klang, Pekan)

- Interior & Plastics
- Electrical & Heat Exchange
- Seats
- Suspension

USA
(Indianapolis, California, New Jersey)
Suspension & Seats

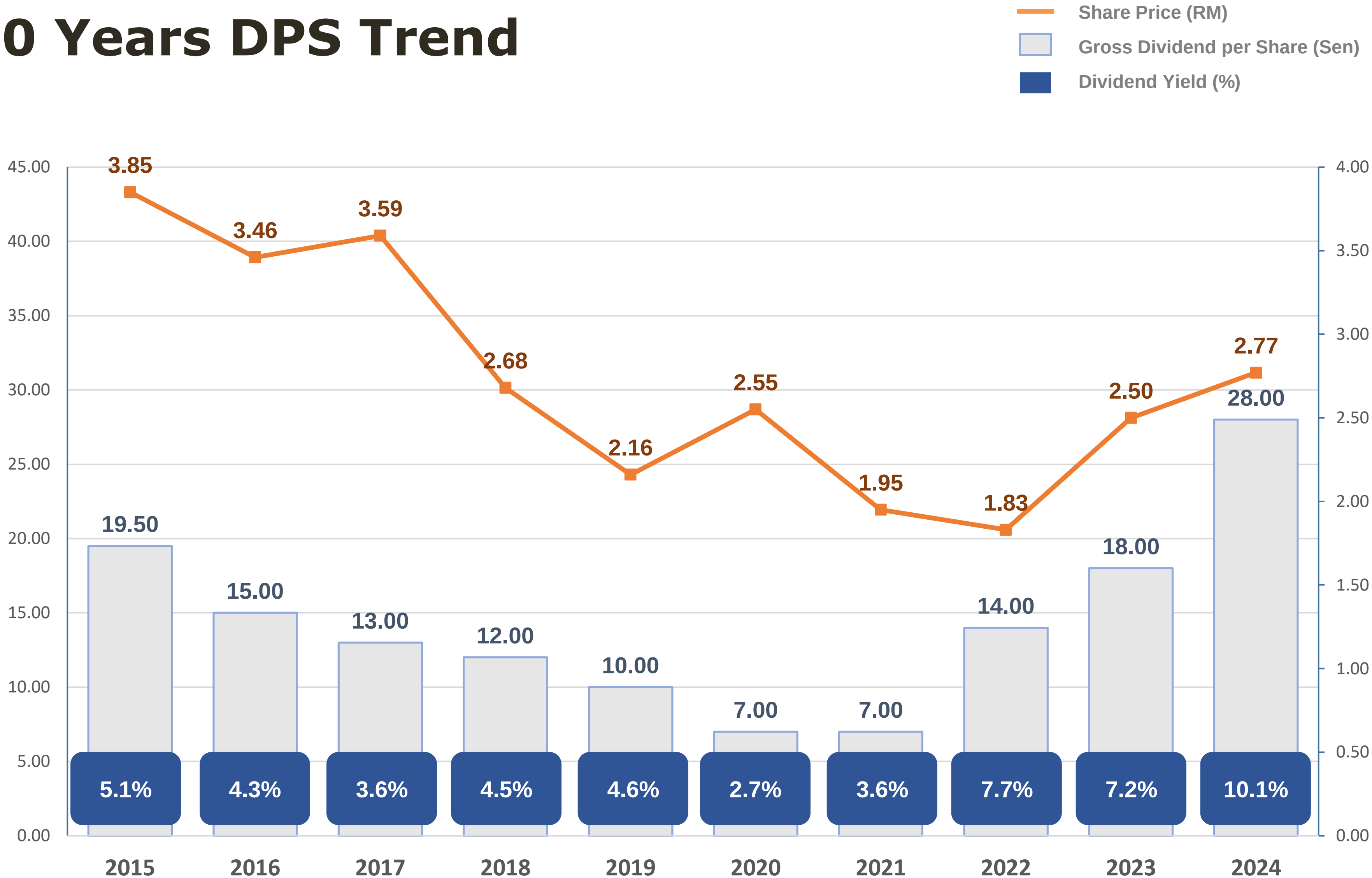
INDONESIA
(Cikampek, Karawang, Lippo Cikarang)
Suspension, Seats, Interior & Plastics

VIETNAM
(Ho Chi Minh)
Suspension & Seats

AUSTRALIA
(Brisbane, Melbourne, Perth)
Bus & Train Seats

APM

10 Years DPS Trend



Year 2024 marked the highest dividend payout in the past decade.

Thank You