

FY2025 Second-quarter financial results

CAUTION & DISCLAIMER

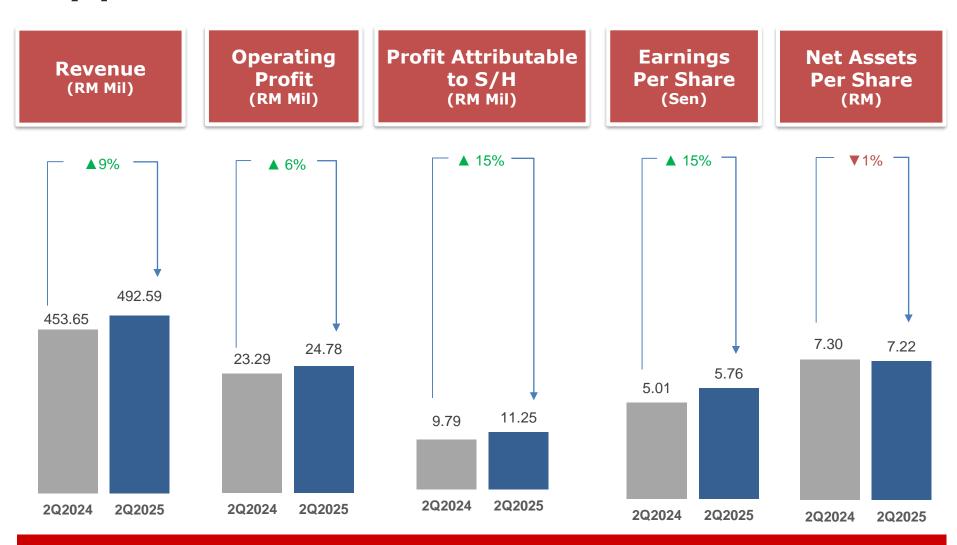
The information in this presentation is intended to provide a general and concise outlook on APM Automotive Holdings Berhad ("APM"). It is subject to change without notice and APM makes no representation and assumes no responsibility or liability for its the accuracy, fitness for purpose or completeness.

This presentation is not a substitute for proper professional advice and past performance is not necessarily indicative of future results. Those intending to rely or act on this presentation or invest in APM ("Investors") are encouraged to seek independent professional advice before doing so as all investments carry risks and investment decisions of an Investor remain the specific responsibility of that Investor.

Statement or comments contained in this presentation that are not historical facts such as projections, forecast, and estimates are forward-looking statements that reflect our plans and expectations. Risks such as changes to economic conditions, market trends, political landscapes, currency exchange rates, labour practices, laws, policies, regulations and other supervening events beyond APM's control or anticipation could affect the outcome of these forward-looking statements. Investors should therefore not place undue reliance on these forward-looking statements and APM undertakes no obligation to update any forward-looking statements to conform to actual results or changes in its expectations, unless required by applicable law.



Key performance indicators



Profitability (YoY) improved in line with the higher revenue recorded during the quarter.



2Q25 Operation & Financial Review

Business Update



2Q25 Financial review

RM'000	2Q25	1Q25	2Q24
Revenue	492,588	499,727	453,649
Profit before Tax	25,570	34,052	25,002
Net Income	18,007	25,389	16,880
Profit Attributable to Shareholders	11,252	18,603	9,790
Earnings per Share (Sen)	5.76	9.52	5.01
Net Assets per Share (RM)	7.22	7.24	7.30
Return on Equity (Annualised)	4.19%	5.21%	4.20%
Net Profit Margin	3.66%	5.08%	3.72%
Dividend per Share (Sen, YTD)	7.00	-	10.00

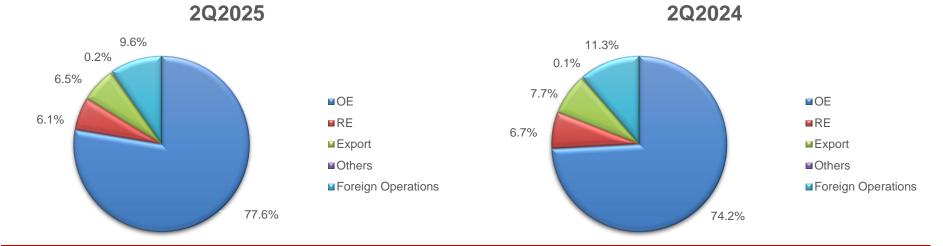
QoQ	YoY	
2Q25 vs 1Q25	2Q25 vs 2Q24	
-1.4%	8.6%	
-24.9%	2.3%	
-29.1%	6.7%	
-39.5%	14.9%	
-39.5%	15.0%	
-0.3%	-1.1%	

Lower revenue (QoQ) mainly due to festive holidays, which led to a shorter operating period for Malaysia and Indonesia operations, as well as a slowdown in export sales.



Segmental sales

Revenue (RM'000)	2Q2025	%	2Q2024	%
OE	382,421	77.6%	336,434	74.2%
RE	29,837	6.1%	30,599	6.7%
Export	32,116	6.5%	34,720	7.7%
Others	909	0.2%	684	0.1%
Foreign Operations	47,305	9.6%	51,212	11.3%
Total	492,588	100%	453,649	100%



Higher revenue in Q2'25 was driven by the commencement of supply for certain new OEM models launched in Malaysia since Q2'24.



Segmental performance

Revenue (RM'000)	2Q2025	2Q2024	Change
Suspension	15,935	20,199	-21.1%
Interior & Plastics	344,385	287,736	19.7%
Electrical & Heat Exchange	27,273	31,992	-14.8%
Marketing	57,234	62,064	-7.8%
Others	456	446	2.2%
Malaysia Operations	445,283	402,437	10.6%
Operations outside Malaysia	47,305	51,212	-7.6%
Total	492,588	453,649	8.6%

Revenue (YoY) from Foreign Operations declined, primarily due to the end of production for an OEM model in Vietnam and weaker demand from both OEM and REM segments in Indonesia.



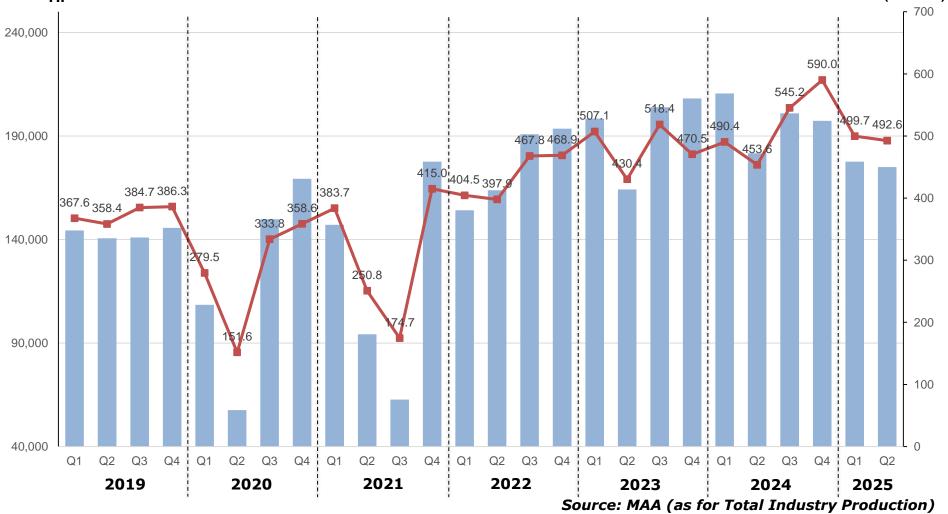
2Q25 Operation & Financial Review

Business Update



Total Industry Production

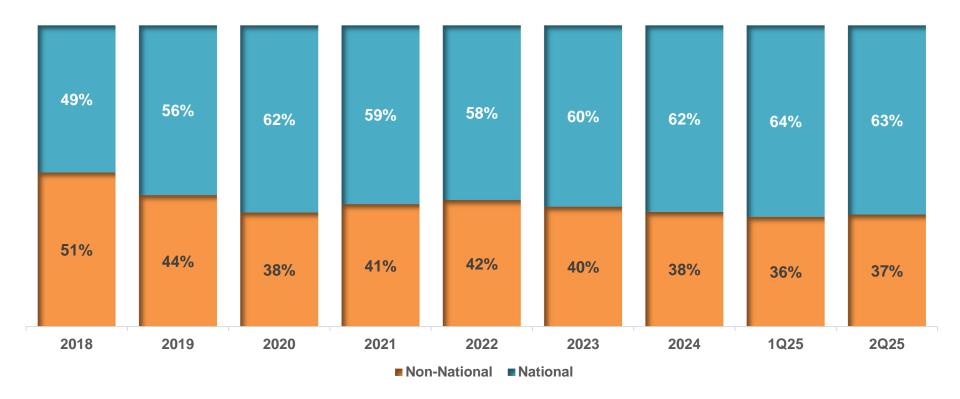
APM Revenue (RM'mil)



Decrease in revenue in tandem with lower TIP during the quarter.



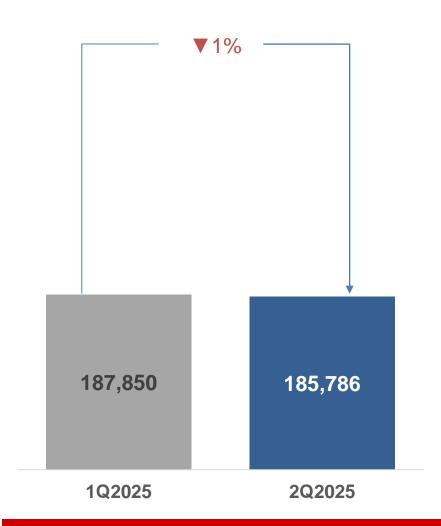
National & Non-national Market Share



National brands continue to hold more than 60% of the Malaysian automotive market share.



2Q25 TIV



	2Q2025 (in units)	QoQ %
Perodua	81,097	-5%
Proton	35,544	4%
Toyota	23,846	21%
Honda	14,126	-28%
Chery	7,337	7%
Mitsubishi	2,992	-19%
Mazda	1,828	-14%
Isuzu	3,217	6%
BMW	2,024	-1%
BYD	3,672	53%

Source: MAA

TIV sales in Malaysia moderated in second quarter of 2025.



FY25 business update

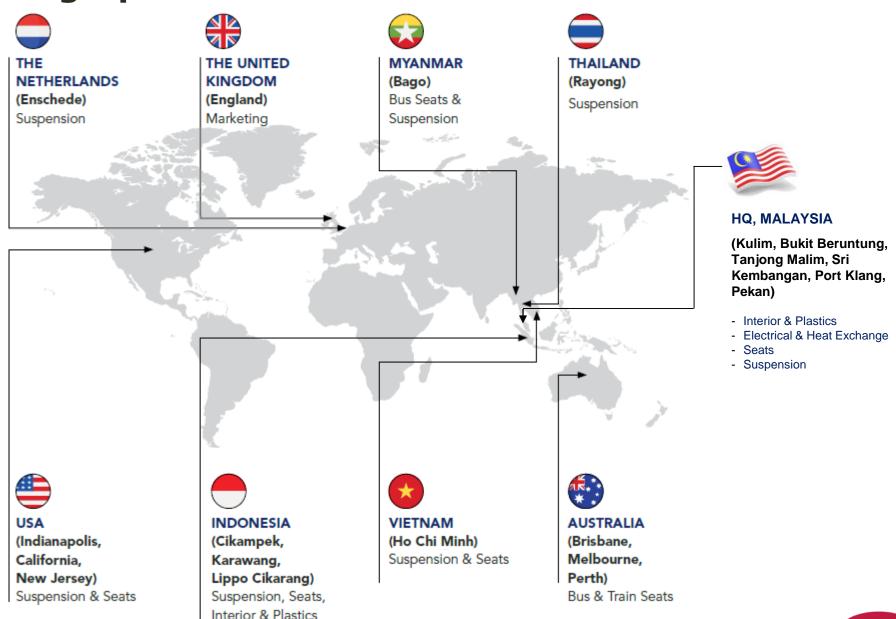
- The domestic REM segment is expected to continue facing headwinds due to strong competition from imported products.
- The competitiveness and profitability of the Group's export segment may be impacted by currency risk, especially the strengthening of the Ringgit, alongside tariff-related uncertainties and prolonged trade tensions.
- ❖ The Group remains optimistic about its overseas operations, particularly in Indonesia, supported by a diversified customer base, an extensive product portfolio, and new business opportunities arising from the recent Chinese entrants into the market.
- Amid ongoing global economic challenges and geopolitical tensions, the Group remains cautious, adopting a measured and proactive approach to safeguard its operations.
- Going forward, the Group will focus on executing its 5-year strategic plan, driving long-term business resilience, capitalising on growth opportunities, and consistently delivering sustainable value to shareholders.



Appendix



Geographical Diversification





10 Years DPS Trend





Year 2024 marked the highest dividend payout in the past decade.



Thank You

