



**APM Automotive Holdings  
Berhad**

# **FY2025 First-quarter financial results**

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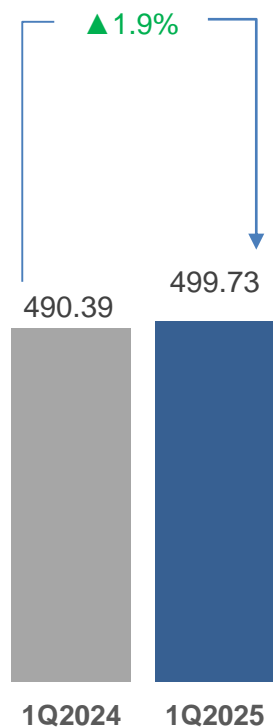
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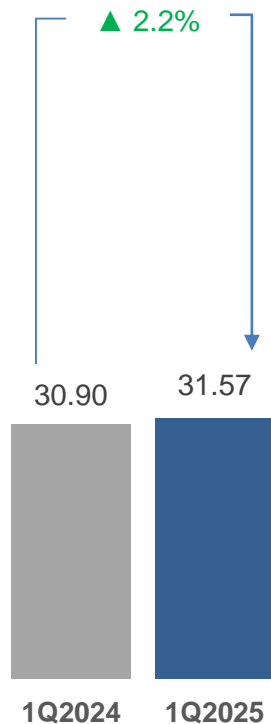
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# Key performance indicators

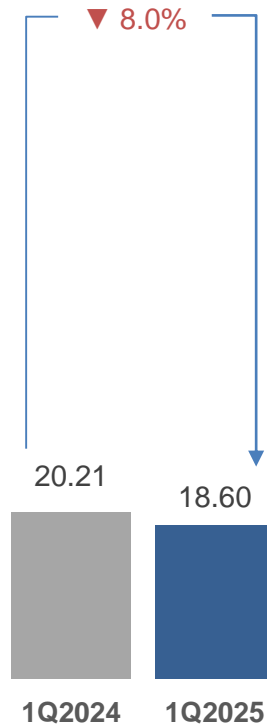
## Revenue (RM Mil)



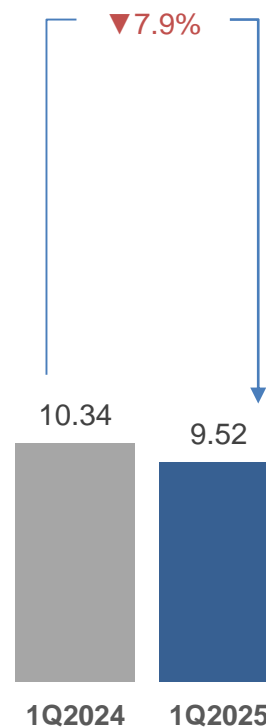
## Operating Profit (RM Mil)



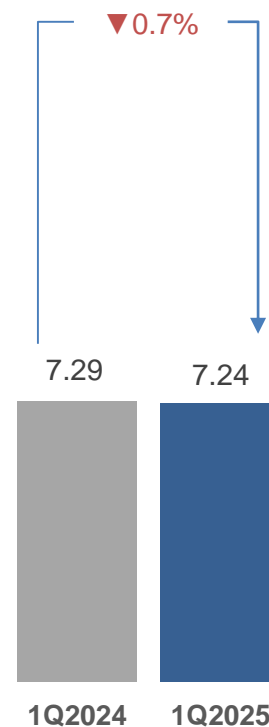
## Profit Attributable to S/H (RM Mil)



## Earnings Per Share (Sen)



## Net Assets Per Share (RM)



**Lower profitability (YoY) mainly due to higher finance costs and lower share of profit from the Group's associates and JVs.**

# 1Q25 Operation & Financial Review

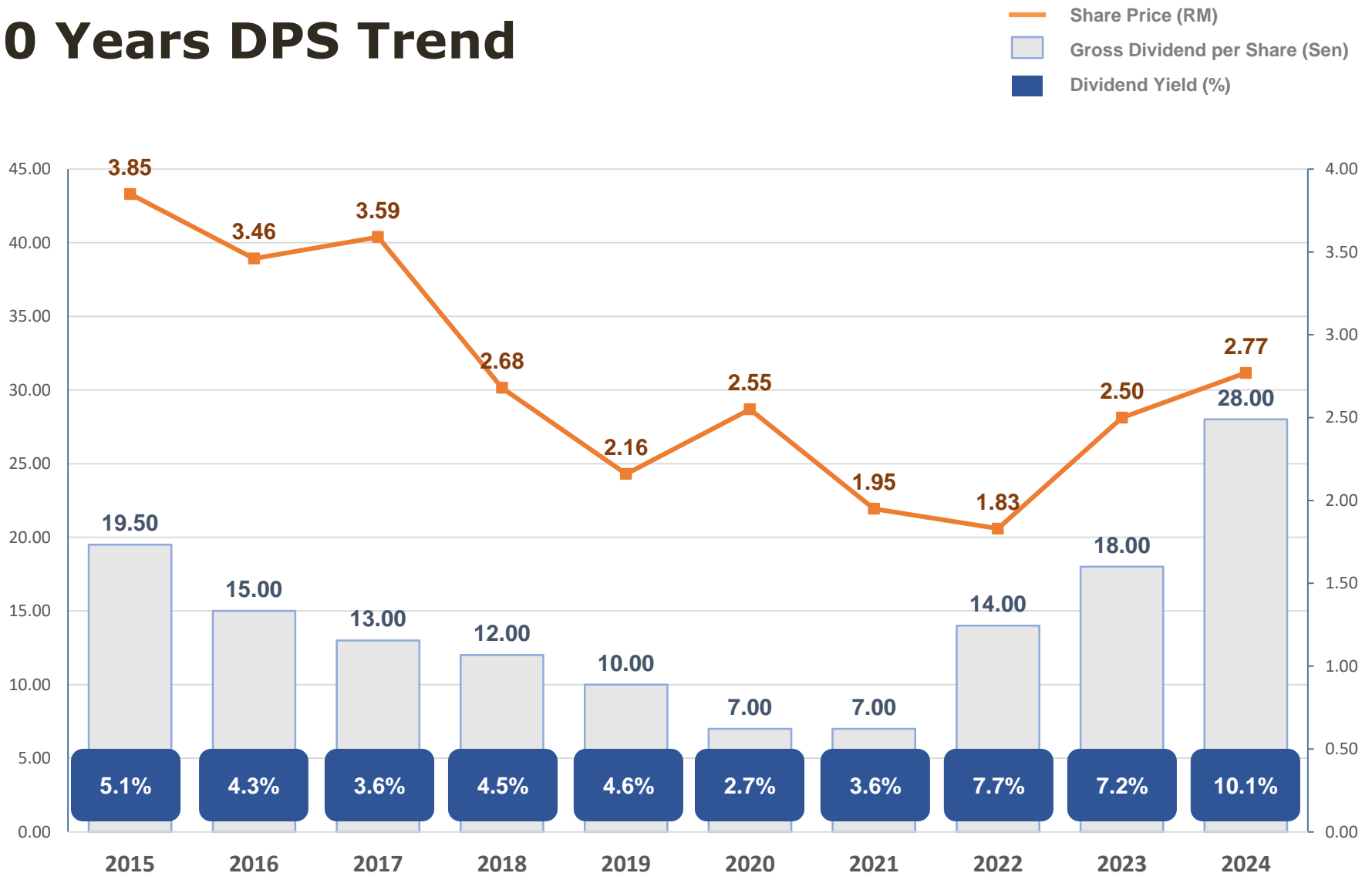
## Business Update

# 1Q25 Financial review

RM'000	1Q25	4Q24	1Q24	QoQ	YoY
				1Q25 vs 4Q24	1Q25 vs 1Q24
Revenue	499,727	590,013	490,387	-15.3%	1.9%
Profit before Tax	34,052	54,635	35,763	-37.7%	-4.8%
Net Income	25,389	44,943	27,813	-43.5%	-8.7%
Profit Attributable to Shareholders	18,603	36,933	20,209	-49.6%	-7.9%
Earnings per Share (Sen)	9.52	18.89	10.34	-49.6%	-7.9%
Net Assets per Share (RM)	7.24	7.36	7.29	-1.6%	-0.7%
Return on Equity (Annualised)	5.21%	5.95%	5.66%		
Net Profit Margin	5.08%	7.62%	5.67%		
Dividend per Share (Sen, YTD)	-	28.00	-		
Dividend Yield (YTD)	-	10.11%	-		

**Decline in revenue (QoQ) mainly due to the slowdown in OEM demand in Malaysia.**

# 10 Years DPS Trend

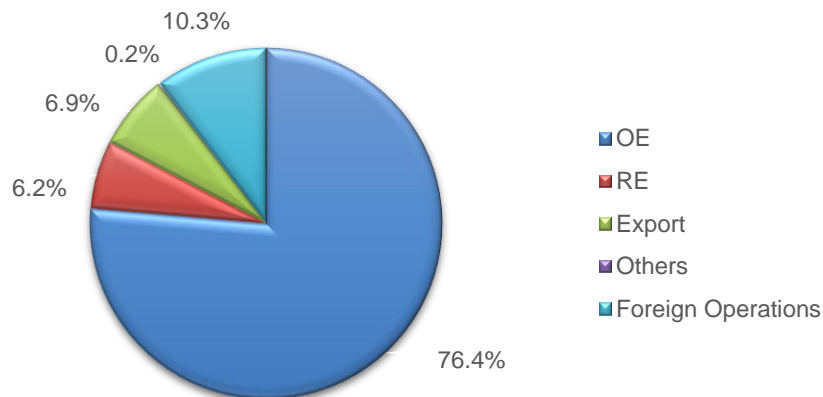


**Year 2024 marked the highest dividend payout in the past decade.**

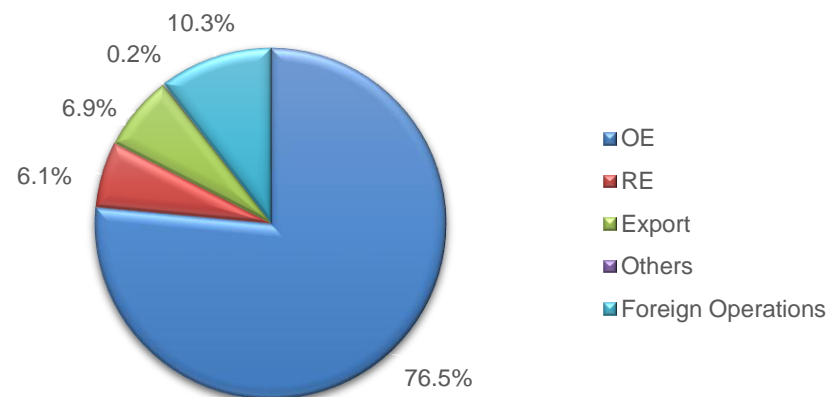
# Segmental sales

Revenue (RM'000)	1Q2025	%	1Q2024	%
OE	381,607	76.4%	375,064	76.5%
RE	31,234	6.2%	29,736	6.1%
Export	34,397	6.9%	33,837	6.9%
Others	901	0.2%	869	0.2%
Foreign Operations	51,588	10.3%	50,881	10.3%
Total	499,727	100%	490,387	100%

1Q2025



1Q2024



**Higher revenue in Q1'25 was driven by the commencement of supply for certain new OEM models launched in Malaysia since Q2'24.**

# Segmental performance

Revenue (RM'000)	1Q2025	1Q2024	Change
Suspension	15,115	25,118	-39.8%
Interior & Plastics	342,180	320,193	6.9%
Electrical & Heat Exchange	31,197	34,552	-9.7%
Marketing	59,209	59,235	-0.04%
Others	438	408	7.4%
Malaysia Operations	448,139	439,506	2.0%
Operations outside Malaysia	51,588	50,881	1.4%
Total	499,727	490,387	1.9%

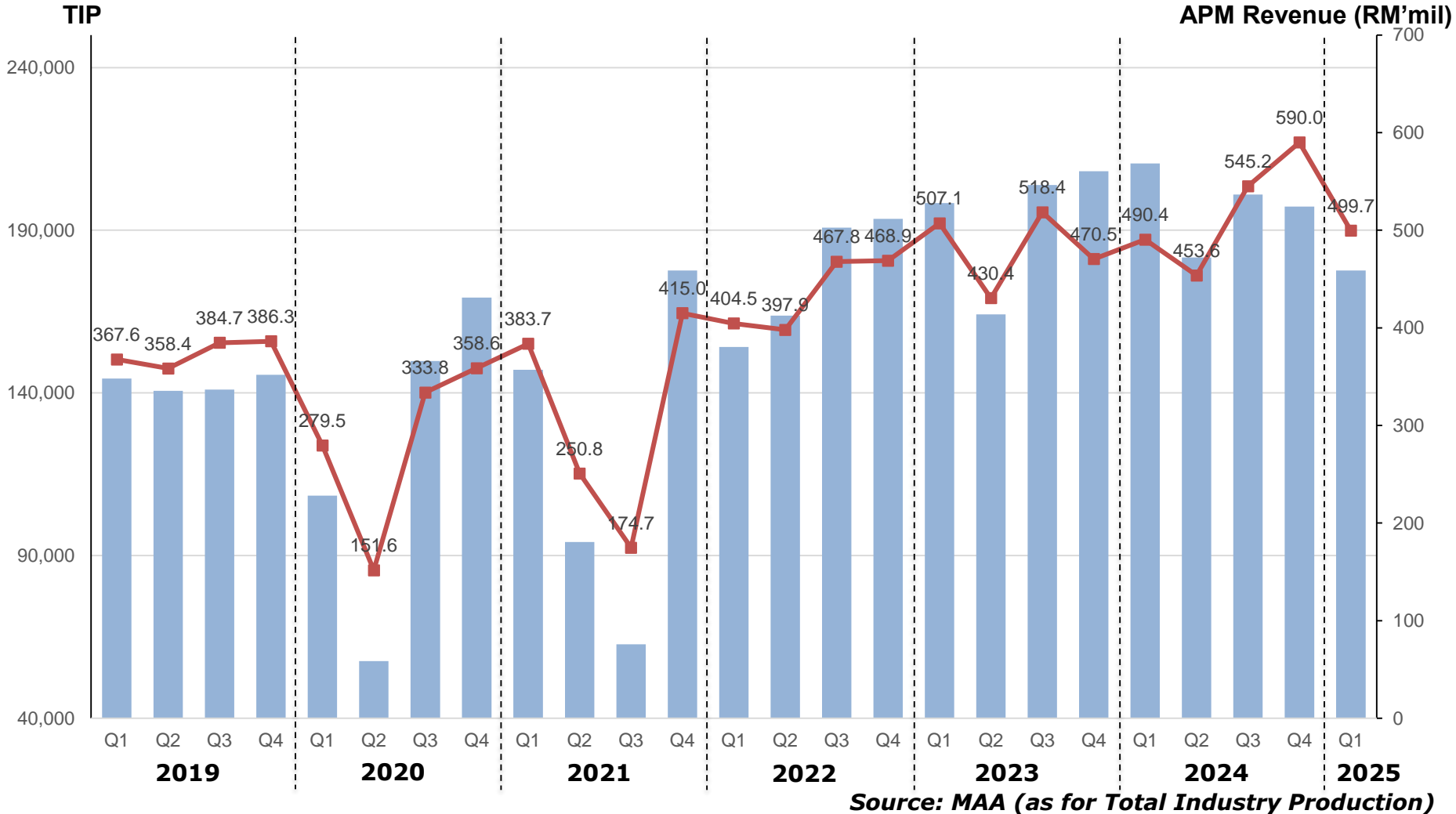
**Higher revenue from Foreign Operations (YoY) attributable to stronger performance from Indonesia Operation.**



# 1Q25 Operation & Financial Review

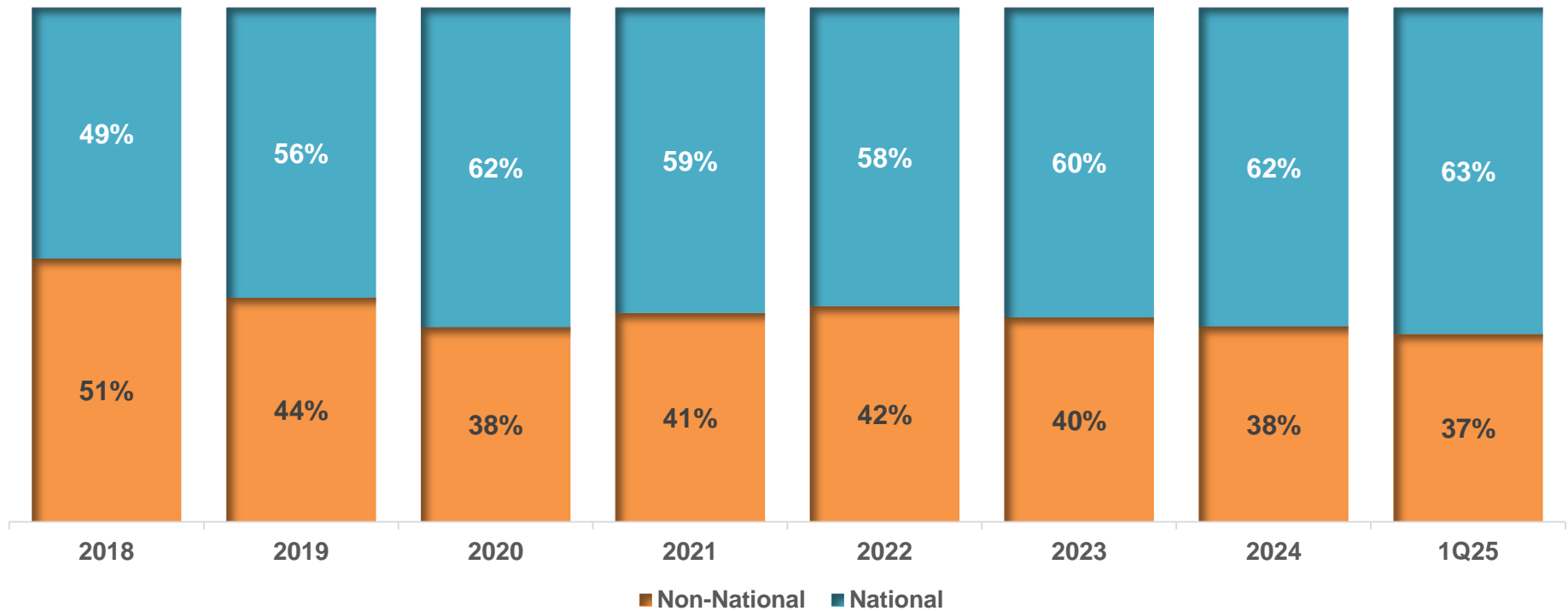
## Business Update

# Total Industry Production



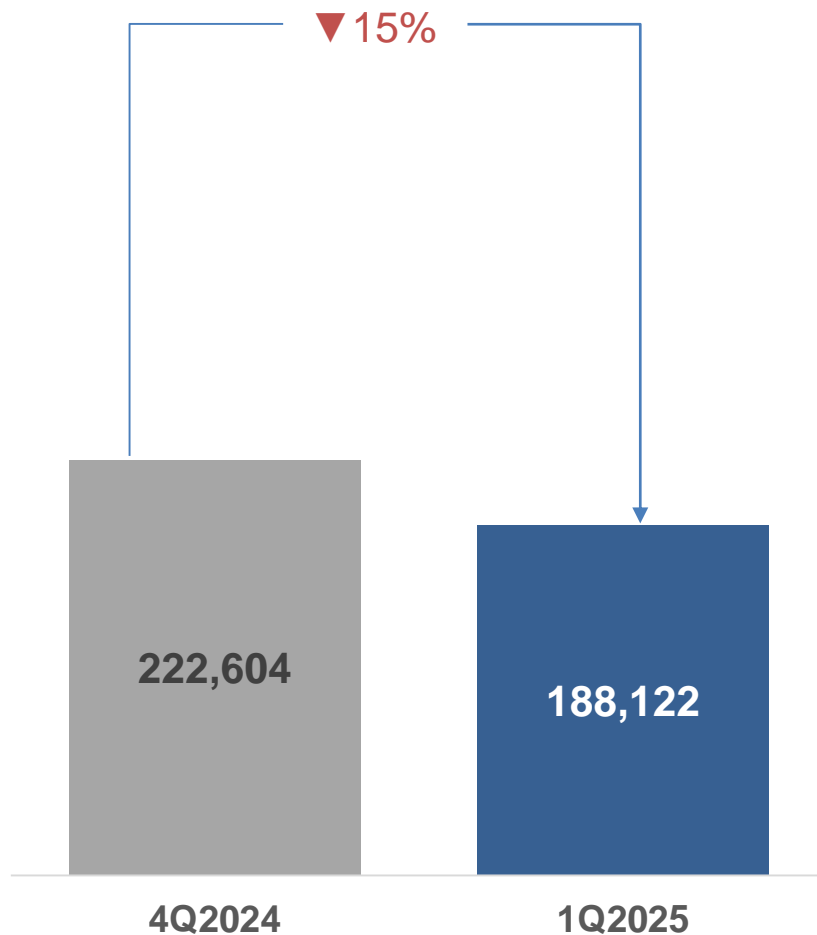
**Decrease in revenue in tandem with lower TIP during the quarter.**

# National & Non-national Market Share



**National brands regaining market share.**

# 1Q25 TIV



	1Q2025 (in units)	QoQ %
Perodua	85,091	-13%
Proton	34,229	-8%
Toyota	19,738	-34%
Honda	19,624	-12%
Chery	6,826	-10%
Mitsubishi	3,711	-12%
Isuzu	3,033	-14%
Mazda	2,124	-24%
BMW	2,040	-33%
BYD	2,397	-7%

Source: MAA

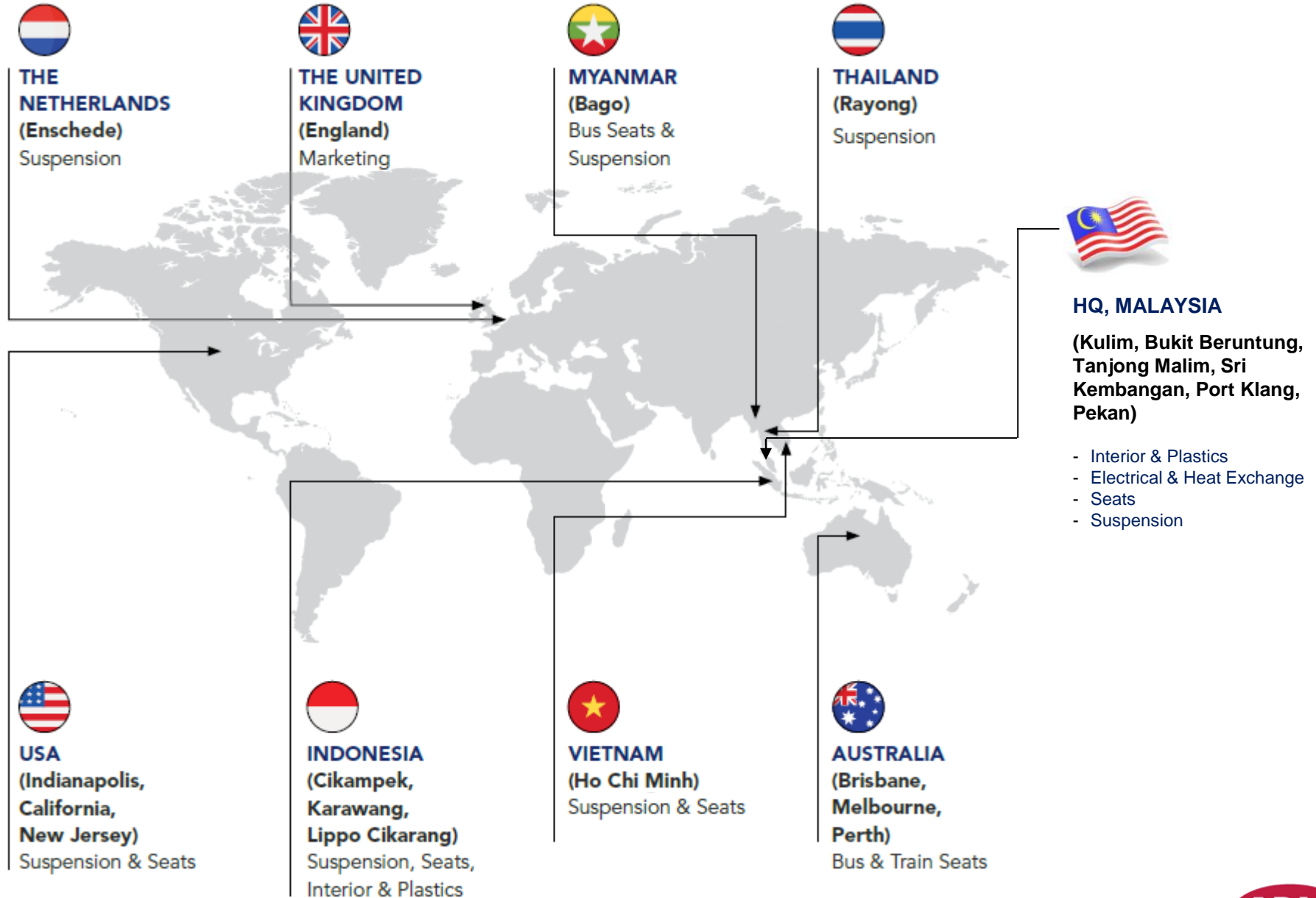
**Sales declined across all brands due to the seasonally slower first quarter.**

# FY25 business update

- ❖ Despite prevailing tariffs and trade-related challenges, the REM and Export segments remained relatively stable during the quarter.
- ❖ However, domestic REM segment will continue to face headwinds due to intense competition from imported goods. For the Export segment, the Group remains focused on strengthening its presence in key international markets, particularly the United States, Australia and Europe.
- ❖ Despite uncertainties such as geopolitical tensions, the Group will maintain a prudent and cautious approach in managing its operations.
- ❖ Going forward, the Group remains committed to its strategic plan to strengthen long-term business sustainability and consistently delivering value to shareholders.

# Appendix

# Geographical Diversification



# Thank You